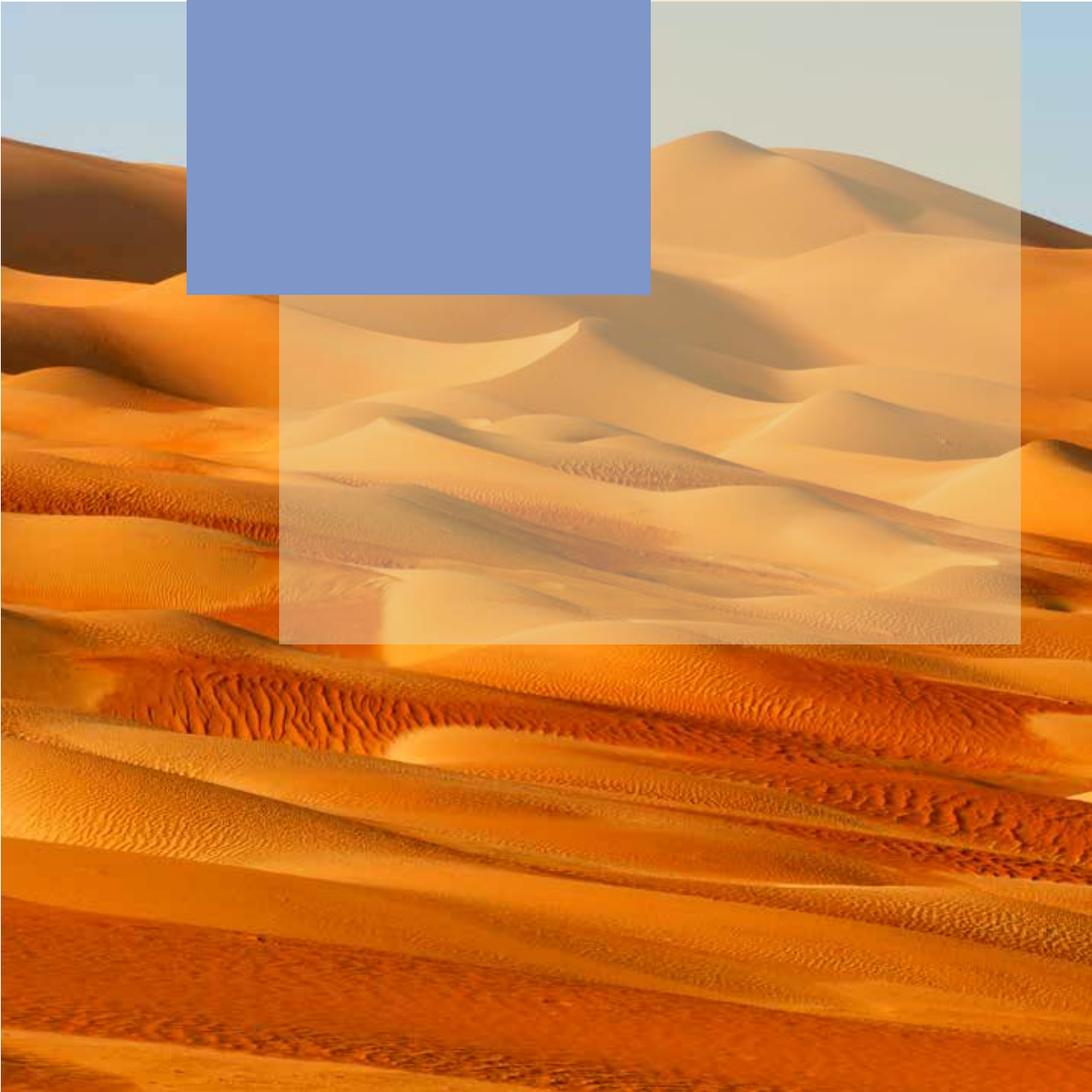


Middle East



## Competition and Regulatory Team of the Year

Corporate Counsel Middle East Awards 2015

## Core strengths

Simmons & Simmons is an international law firm with more than 900 legal staff throughout our network of offices in Asia, the Middle East and Europe. Simmons & Simmons' long established Middle East practice comprises lawyers from our four offices in the region in the UAE, Qatar and in Saudi Arabia, through our alliance with Hammad & Al-Mehdar which brings our clients immediate access to one of the largest and most respected firms in Saudi Arabia. We provide a comprehensive and integrated service that covers our clients' requirements throughout the Middle East and North Africa, wherever their business takes them. Our ability to provide advice in Arabic, English and French means we offer our clients a true 'one stop shop' for their international and local legal advice.

With support from our other offices as needed, we are able to respond quickly to client needs with commercially driven, market leading legal advice.

## Our services

### Corporate and major projects

- project advice and development, including financing, contracts and structuring
- domestic and cross border mergers and acquisitions, including due diligence
- joint ventures and strategic alliances
- demergers and corporate restructurings
- incorporation of companies and branch offices in the Middle East, including free zones
- IPOs and other fundraisings, including pre-IPO planning and restructuring and post-IPO support

### Finance

- general banking (including Islamic finance)
- Islamic funds and products
- secured and unsecured lending
- asset finance and leasing
- trade and export credit finance
- acquisition finance
- structured finance

- international capital markets and securities
- investment and venture capital funds
- financial services and regulation
- public/private placings and marketing of funds
- asset management

### Commercial

- outsourcing and facilities management
- PFI/PPP and partnering arrangements
- manufacturing, licensing, development and exploitation agreements
- distributorship, agency and franchise agreements
- supply and manufacturing agreements

### Real estate and construction

- real estate development, investment and management
- funding and finance including securitisation
- preparation and negotiation of the terms of construction documentation including tenders, letters of intent,

- contracts, consultant appointments and warranties
- drafting of performance bonds and guarantee arrangements
- PFI, PPP, BOOT and partnering/alliancing contracts

### Dispute resolution

- international and domestic arbitrations, including ICC, ICSID, DIFC/LCIA and DIAC
- disputes in the courts of the DIFC
- project management of large commercial disputes in national courts
- alternative dispute resolution, mediation, and expert determination
- risk management and corporate crime advice

### Public law and regulatory

- privatisation of state entities
- licences and licensing procedures
- review and drafting of laws and regulations in both Arabic and English

## Expertise in practice

Our recent experience includes advising:

### **Aabar Energy PJSC**

- in relation to the US\$877.5m sale of Singapore based Pearl Energy, an upstream oil company with assets in South East Asia, which included the early redemption of Aabar's convertible Sukuk

### **Aldar Properties**

- on the Al Raha Beach mega project spread over 500 ha and valued at US\$15 bn

### **Arabian Cement Company**

- as borrower counsel, on the US\$125m financing of a new cement plant and 50MW power plant at Al Qatrana in Jordan

### **AUH Properties**

- on the acquisition of the Ritz Carlton hotel in the Dubai International Financial Centre

### **Commercial Bank of Qatar**

- on a US\$900m rights and GDR issue and on a US\$250m syndicated loan to finance development of St Regis Hotel, Doha

### **Deutsche Bank**

- with respect to the AED8.5bn Anka'a Sukuk Limited Trust Certificate Programme and the AED3.5bn Regulation S Trust Certificate issuance thereunder. The trust certificates were issued to trade creditors of Nakheel PJSC as part of the Nakheel Group restructuring

### **Dubai Islamic Bank**

- as lead arranger of a syndicated SAR3.15bn (US\$840 million) multi-purpose Islamic facility to the Saudi Binladin Group to finance the development of the Womens' University Campus Project of King Saud University in Riyadh, Saudi Arabia (winner of "Syndicated Deal of the Year" at the Islamic Finance News Awards 2009 and "Best Social Development Deal in EMEA" at the EMEA Finance Achievement Awards 2009)

### **Dubai Roads & Transport Authority**

- on the Operation and Maintenance Concession Agreement for the Red and Green Metro Lines for the new Dubai Metro

### **an international construction consortium**

- on its BOT bid to build the UAE's first PPP highway consisting of over 325 km of new and upgraded highway

### **a leading international financial services company**

- in proceedings in the DIFC courts

### **Mubadala**

- on its tripartite venture with global military aircraft manufacturers concerning the creation and operation of the AMMROC military facility

### **Qatar Investment Authority**

- on its US\$1bn joint venture with NYSE Euronext

### **Qtel**

- on all aspects of the liberalisation of the telecommunications regime and the introduction of competition in Qatar

### **the developers of Al Reem Island**

- in connection with construction, infrastructure and real estate matters in relation to the new city on Al Reem Island

### **Sorouh Real Estate PJSC**

- on several large scale developments, including the US\$25bn Shams Abu Dhabi, Al Ghadeer, Lulu Island and Atlas Gardens, Morocco developments, and in respect of the Al Mashtal Hotel, Abu Dhabi.

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